

# MEMO

**TO: Mayor and City Council**

**FROM: MIKE ALTHOFF, Public Works Director**

**SUBJECT: Tractor Trade-In and Equipment Purchase**

**MEETING DATE: August 7, 2019**

## **BACKGROUND**

We have been auctioning some old and unused equipment the last 2 months to raise some funds for equipment purchases for our skid loader. We have currently received \$3,240.00 from our auctioned items with a couple more items to be auctioned next week. My plan is to use this money to purchase a leveling attachment (VIRNIG LLV78) and a large bucket attachment (VIRNIG MSHV84) for our skid loader. I would also like to trade in our current Ford 5610 tractor with mowing attachment (VIRNIG RBV78-25) to Frontier Ag and Turf. The amount they will give in trade will cover the cost of a mowing attachment deck I would like to purchase. The Ford tractor hasn't been used by public works staff in years. I think this is a good way to purchase some useable equipment for the department. We do currently rent the mower attachment at times to maintain some retention ponds and waterways in town. Owning our own will help us maintain these areas on a more regular basis. I have included the bid for all three items and the trade value of the Ford from Frontier Ag and Turf in Cannon Falls.

## **REQUESTED COUNCIL ACTION**

Motion and approval to trade-in the Ford 5610 tractor and purchase items from Frontier Ag & Turf Quote #19511059

Attachments:

- Frontier Ag & Turf Quote
- Photo of Ford 5610 Tractor
- Photo of Virnig Open Deck Rotary Cutter attachment
- Photo of Land Leveler attachment
- Photo of Bucket attachment



**JOHN DEERE**



### Quote Summary

**Prepared For:**

Cannon Falls Public Works  
825 Cannon River Ave  
Cannon Falls, MN 55009

**Prepared By:**

Wade Gobin  
Frontier Ag & Turf  
1185 4th Street South  
Po Box 486  
Cannon Falls, MN 55009  
Phone: 507-263-4238  
wadeg@frontieragturf.com

VIRNIG 1 YEAR/ 12 MONTH WARRANTY

**Quote Id:** 19511059  
**Created On:** 30 April 2019  
**Last Modified On:** 06 June 2019  
**Expiration Date:** 31 May 2019

Equipment Summary	Suggested List	Selling Price	Qty	Extended
VIRNIG RBV78-25-0PEN DECK ROTARY CUTTER	\$ 9,325.00	\$ 7,747.44 X	1 =	\$ 7,747.44
VIRNIG LLV78	\$ 2,235.00	\$ 1,955.63 X	1 =	\$ 1,955.63
VIRNIG MSHV84	\$ 1,735.00	\$ 1,544.38 X	1 =	\$ 1,544.38

**Equipment Total** **\$ 11,247.45**

Trade In Summary	Qty	Each	Extended
FORD 5610	1	\$ 7,800.00	\$ 7,800.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 7,800.00

**Trade In Total** **\$ 7,800.00**

**Quote Summary**

Equipment Total	\$ 11,247.45
Trade In	\$ (7,800.00)
SubTotal	\$ 3,447.45
Est. Service Agreement Tax	\$ 0.00
Total	\$ 3,447.45
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 3,447.45</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

Confidential

**JOHN DEERE**

# Selling Equipment



Quote Id: 19511059

Customer: CANNON FALLS PUBLIC WORKS

## VIRNIG RBV78-25-0PEN DECK ROTARY CUTTER

Hours: 0

Stock Number:

Suggested List

\$ 9,325.00

Selling Price

\$ 7,747.44

Extended

\$ 8,720.00

Code	Description	Qty	Unit
RBV78-25-O	V50 ROTARY BRUSH CUTTER OPEN FRONT DECK	1	\$ 8,720.00

**Dealer Attachments**

OBK78	REPLACEMENT BLADE KIT	1	\$ 330.00	\$ 330.00
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**Dealer Attachments Total****\$ 330.00****Other Charges**

Freight	1	\$ 100.00	\$ 100.00
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Setup	1	\$ 175.00	\$ 175.00
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**Other Charges Total****\$ 275.00****Suggested Price****\$ 9,325.00****Customer Discounts****Customer Discounts Total****\$ -1,577.56****\$ -1,577.56****Total Selling Price****\$ 7,747.44**

## VIRNIG LLV78

Hours: 0

Stock Number:

Suggested List

\$ 2,235.00

Selling Price

\$ 1,955.63

Extended

\$ 2,235.00

Code	Description	Qty	Unit
LLV78	78" LAND LEVELER	1	\$ 2,235.00

**Suggested Price****\$ 2,235.00****Customer Discounts****Customer Discounts Total****\$ -279.37****\$ -279.37****Total Selling Price****\$ 1,955.63**

## VIRNIG MSHV84



JOHN DEERE

## Selling Equipment



Quote Id: 19511059

Customer: CANNON FALLS PUBLIC WORKS

Hours:		0			<b>Suggested List</b>
Stock Number:					\$ 1,735.00
					<b>Selling Price</b>
					\$ 1,544.38
<b>Code</b>	<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Extended</b>	
MSHV84	84" SNOW/ LIGHT MATERIAL BUCKET	1	\$ 1,735.00	\$ 1,735.00	
<b>Suggested Price</b>					<b>\$ 1,735.00</b>
<b>Customer Discounts</b>					
<b>Customer Discounts Total</b>			<b>\$ -190.62</b>	<b>\$ -190.62</b>	
<b>Total Selling Price</b>					<b>\$ 1,544.38</b>













