

**TO: MAYOR AND CITY COUNCIL**  
**FROM: NEIL JENSEN, City Administrator**  
**SUBJECT: Compact Track Loader Trade**  
**MEETING DATE: October 6, 2020**

**BACKGROUND:**

The Public Works Commission has recommended the replacement of the 2020 John Deere 325G Compact Track Loader for a 2021 John Deere 325G Compact Track Loader. This replacement is just an upgrade to the next year as the loader is the same make and model. The trade-in has 340 hours (today) on the machine which equates to \$20.55 per hour of use. We will run the machine until December 1<sup>st</sup> if approved. The machine is always under warranty with minimum maintenance to be completed. The trade-in balance is \$6,987.00.

**STAFF RECOMMENDATION**

Based on the low cost per hour of use staff recommends to trade-in the 2020 John Deere 325G for a 2021 John Deere 325G.

**REQUESTED COUNCIL ACTION**

Please make a motion to approve the quote from Frontier Ag and Turf of Cannon Falls for a 2021 John Deere 325G Compact Track Loader and trade-in the current 2020 John Deere 325G for a cost of \$6,987.00.

Quote Id: 22778213

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Prepared For:  
**CITY OF CANNON FALLS**



Prepared By: **Chad Johnson**  
Frontier Ag & Turf  
1185 4th Street South  
Po Box 486  
Cannon Falls, MN 55009  
Tel: 507-263-4238  
Mobile Phone: 612-756-1126  
Fax: 507-263-4204  
Email: [chadj@frontieragturf.com](mailto:chadj@frontieragturf.com)

Date: 16 September 2020

Offer Expires: 30 October 2020

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*Confidential*



**Quote Summary**

**Prepared For:**

CITY OF CANNON FALLS  
918 RIVER RD  
CANNON FALLS, MN 55009  
Business: 507-263-4626

**Prepared By:**

Chad Johnson  
Frontier Ag & Turf  
1185 4th Street South  
Po Box 486  
Cannon Falls, MN 55009  
Phone: 507-263-4238  
Mobile: 612-756-1126  
chadj@frontieragturf.com

City of Cannon Falls  
Model Year 2021  
Take possession on 12/1/2020 or after based on factory availability

**Quote Id:** 22778213  
**Created On:** 16 September 2020  
**Last Modified On:** 23 September 2020  
**Expiration Date:** 30 October 2020

Equipment Summary	Suggested List	Selling Price	Qty	Extended
2021 JOHN DEERE 325G COMPACT TRACK LOADER (Standard Flow, Rev Fan, Self Level, LED, Premium options)	\$ 82,758.00	\$ 56,487.00 X	1 =	\$ 56,487.00

**Equipment Total** **\$ 56,487.00**

Trade In Summary	Qty	Each	Extended
2020 JOHN DEERE 325G COMPACT TRACK LOADER - 1T0325GKKKJ365060	1	\$ 49,500.00	\$ 49,500.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 49,500.00

**Trade In Total** **\$ 49,500.00**

**Quote Summary**

Equipment Total	\$ 56,487.00
Trade In	\$ (49,500.00)
SubTotal	\$ 6,987.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 6,987.00
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 6,987.00</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



Quote Id: 22778213

Customer: CITY OF CANNON FALLS

## 2021 JOHN DEERE 325G COMPACT TRACK LOADER (Standard Flow, Rev Fan, Self Level, LED, Premium options)

Hours:

Suggested List

Stock Number:

\$ 82,758.00

Selling Price

\$ 56,487.00

Code	Description	Qty	Unit	Extended
00D2T	325G COMPACT TRACK LOADER	1	\$ 62,198.00	\$ 62,198.00
<b>Standard Options - Per Unit</b>				
0750	Cab/Heat/AC, Power QT, SL, 2Spd	1	\$ 5,902.00	\$ 5,902.00
0953	ISO-H Switchable Controls and EH Joystick Performance Package	1	\$ 1,058.00	\$ 1,058.00
1301	Engine - Turbocharged - FT4	1	\$ 2,718.00	\$ 2,718.00
1501	English Operator's Manual and Decals	1	\$ 0.00	\$ 0.00
1741	Less JDLink	1	\$ 0.00	\$ 0.00
2645	Zig-Zag Bar Tread Pattern - 15.8 in. (400mm) Tracks	1	\$ 1,667.00	\$ 1,667.00
4001	2-Inch Seat Belt with Shoulder Harness	1	\$ 217.00	\$ 217.00
6006	Air Suspension Seat (Cloth with Heat)	1	\$ 639.00	\$ 639.00
8042	Rear View Camera	1	\$ 869.00	\$ 869.00
8050	Cold Start Package	1	\$ 310.00	\$ 310.00
8060	Engine Air Precleaner	1	\$ 465.00	\$ 465.00
8342	Radio, AM/FM with Bluetooth	1	\$ 614.00	\$ 614.00
8380	Footrest with Floormat	1	\$ 147.00	\$ 147.00
9052	78 in. HD Construction Bucket (19.4 cu. ft.) with Edge	1	\$ 1,530.00	\$ 1,530.00
<b>Standard Options Total</b>				<b>\$ 16,136.00</b>
<b>Dealer Attachments</b>				
BYT10679	HD Rear Grille	1	\$ 605.00	\$ 605.00
BYT10648	Deluxe Light Package	1	\$ 918.00	\$ 918.00
BYT10356	Field Kit, Reversing Fan	1	\$ 851.00	\$ 851.00
<b>Dealer Attachments Total</b>				<b>\$ 2,374.00</b>
<b>Value Added Services Total</b>				<b>\$ 0.00</b>
<b>Other Charges</b>				
	Freight	1	\$ 650.00	\$ 650.00
	Setup	1	\$ 1,400.00	\$ 1,400.00
<b>Other Charges Total</b>				<b>\$ 2,050.00</b>
<b>Suggested Price</b>				<b>\$ 82,758.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ -26,271.00</b>	<b>\$ -26,271.00</b>
<b>Total Selling Price</b>				<b>\$ 56,487.00</b>



**JOHN DEERE**

# Selling Equipment



**Quote Id:** 22778213

**Customer:** CITY OF CANNON FALLS

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# Trade In



Quote Id: 22778213

Customer: CITY OF CANNON FALLS

**2020 JOHN DEERE 325G COMPACT TRACK LOADER**

**SN# 1T0325GKKKJ365060**

**Machine Details**

Description	Net Trade Value
2020 JOHN DEERE 325G COMPACT TRACK LOADER SN# 1T0325GKKKJ365060 Your Trade In Description	\$ 49,500.00

**Additional Options**

Hour Meter Reading	500
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<b>Total</b>	<b>\$ 49,500.00</b>
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**Original Factory Build Codes**

Code	Description
5204	CAB W/ HEAT, DEFROST & AIR
9052	HD 78 IN CONST BUCKET W EDGE
1050	TWO SPEED SKID STEER
0953	ISO SWITCHABLE CTLS & JS PPK
1501	ENGLISH OP MAN & DECALS
1301	ENGINE TURBO 4TNV98CT
5550	DELUXE LIGHTING PACKAGE
6501	REVERSING FAN DRIVE
8042	REAR VIEW CAMERA
6006	AIR RIDE SEAT (CLOTH W HEAT)
1741	LESS JDLINK
8060	PRE CLEANER
8050	COLD START PACKAGE 110V
8342	RADIO AM/FM W/BLUETOOTH
2645	WIDE ZIG ZAG 15.8" 400MM TRK
0871	PRM CAB W ISO SWITCH EH JS
8380	FOOTREST WITH FLOORMAT
8395	KEYLESS START
3004	STANDARD HYD & EH SELF & RC



**JOHN DEERE**

# Trade In



**Quote Id:** 22778213

**Customer:** CITY OF CANNON FALLS

5001	<b>POWER QUIK TATCH</b>
4003	<b>3" SEAT BELT W/2"SHLDR STRAP</b>