

**TO: Mayor and City Council**

**FROM: Dan Howard, Public Works Director**

**SUBJECT: John Deere 325G Compact Track Loader (Skid Loader) trade**

**MEETING DATE: Tuesday, August 17, 2021**

**BACKGROUND**

Public Works has reached out to Frontier Ag and Turf again this year for a quote to trade the 2021 John Deere 325G Compact Track Loader for a new 2022 John Deere 325G Compact Track Loader equally equipped. The trade in balance is \$6,987, equivalent to last year's quote. This is a planned replacement and has been budgeted for within the Streets and Parks Capital Equipment Plan. We would accept delivery of the 2022 model after December 1, 2021. This is brought before the Public Works Commission earlier than in the past due to the possible delay in production/delivery as we have experienced this year with other items.

**REQUESTED COUNCIL ACTION**

Motion and approval to move forward with the purchase of the new 2022 John Deere 325G Compact Track Loader and trade in the current 2021 John Deere 325G Compact Track Loader at a cost of \$6,987.

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**Quote Summary**
**Prepared For:**

 CITY OF CANNON FALLS  
 918 RIVER RD  
 CANNON FALLS, MN 55009  
 Business: 507-263-4626

**Prepared By:**

 Chad Johnson  
 Frontier Ag & Turf  
 1185 4th Street South  
 Cannon Falls, MN 55009  
 Phone: 507-263-4238  
 Mobile: 612-756-1126  
 chadj@frontieragturf.com

Take possession on 12/1/2021 or after based on factory availability.

**Quote Id:** 24861899  
**Created On:** 15 July 2021  
**Last Modified On:** 22 July 2021  
**Expiration Date:** 01 November 2021

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 325G COMPACT TRACK LOADER MODEL YEAR 2022	\$ 84,606.00	\$ 56,487.00 X	1 =	\$ 56,487.00

<b>Equipment Total</b>	<b>\$ 56,487.00</b>
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Trade In Summary	Qty	Each	Extended
2021 JOHN DEERE 325G COMPACT TRACK LOADER - 1T0325GKVMJ8392511	1	\$ 49,500.00	\$ 49,500.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 49,500.00

<b>Trade In Total</b>	<b>\$ 49,500.00</b>
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**Quote Summary**

Equipment Total	\$ 56,487.00
Trade In	\$ (49,500.00)
SubTotal	\$ 6,987.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 6,987.00
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 6,987.00</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



# Selling Equipment



Quote Id: 24861899

Customer: CITY OF CANNON FALLS

## JOHN DEERE 325G COMPACT TRACK LOADER MODEL YEAR 2022

Hours:

Suggested List

Stock Number:

\$ 84,606.00

Selling Price

\$ 56,487.00

Code	Description	Qty	Unit	Extended
00D2T	325G COMPACT TRACK LOADER	1	\$ 64,462.00	\$ 64,462.00
<b>Standard Options - Per Unit</b>				
0750	Cab/Heat/AC, Power QT, SL, 2Spd	1	\$ 5,314.00	\$ 5,314.00
0953	ISO-H Switchable Controls and EH Joystick Performance Package	1	\$ 1,058.00	\$ 1,058.00
1301	Engine - Turbocharged - FT4	1	\$ 2,718.00	\$ 2,718.00
1501	English Operator's Manual and Decals	1	\$ 0.00	\$ 0.00
1741	Less JDLINK	1	\$ 0.00	\$ 0.00
2645	Zig-Zag Bar Tread Pattern - 15.8 in. (400mm) Tracks	1	\$ 1,667.00	\$ 1,667.00
4001	2-Inch Seat Belt with Shoulder Harness	1	\$ 217.00	\$ 217.00
6006	Air Suspension Seat (Cloth with Heat)	1	\$ 639.00	\$ 639.00
8042	Rear View Camera	1	\$ 869.00	\$ 869.00
8050	Cold Start Package	1	\$ 310.00	\$ 310.00
8060	Engine Air Precleaner	1	\$ 465.00	\$ 465.00
8342	Radio, AM/FM with Bluetooth	1	\$ 614.00	\$ 614.00
8370	HD Rear Grille	1	\$ 497.00	\$ 497.00
8380	Footrest with Floormat	1	\$ 147.00	\$ 147.00
9052	78 in. HD Construction Bucket (19.4 cu. ft.) with Edge	1	\$ 1,637.00	\$ 1,637.00
<b>Standard Options Total</b>				<b>\$ 16,152.00</b>
<b>Dealer Attachments</b>				
BYT10648	Deluxe Light Package	1	\$ 927.00	\$ 927.00
BYT10048	Beacon Warning Light	1	\$ 329.00	\$ 329.00
BYT10356	Field Kit, Reversing Fan	1	\$ 860.00	\$ 860.00
<b>Dealer Attachments Total</b>				<b>\$ 2,116.00</b>
<b>Value Added Services Total</b>				<b>\$ 0.00</b>
<b>Other Charges</b>				
	Freight	1	\$ 626.00	\$ 626.00
	Setup	1	\$ 1,250.00	\$ 1,250.00
<b>Other Charges Total</b>				<b>\$ 1,876.00</b>
<b>Suggested Price</b>				<b>\$ 84,606.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ -28,119.00</b>	<b>\$ -28,119.00</b>
<b>Total Selling Price</b>				<b>\$ 56,487.00</b>