

## MEMORANDUM

TO: Honorable Mayor and City Council  
Neil Jensen, City Administrator

FROM: Bill Angerman, P.E.  
Consulting City Engineer

DATE: April 13, 2022

RE: Water Tower Painting Bids

On Wednesday, April 13, 2022, seven (7) bids were received for the above-referenced project. Attached is the bid tabulation for the project. The low bid was submitted by Champion Tank Services, Clitherall, MN in the amount of \$418,000. The estimated cost opinion for the project was \$777,000. Below is a summary of the bids received:

	<u>Contractor</u>	<u>Total Bid</u>
1.	Champion Tank Services	\$418,000.00
2.	Viking Industrial Painting	\$448,350.00
3.	J R Stelzer Co.	\$512,600.00
4.	TMI Coatings, Inc.	\$622,000.00
5.	Classic Protective Coatings Inc.	\$687,950.00
6.	Elevation Coating, LLC	\$734,500.00
7.	Tankez Coatings	\$785,000.00

We recommend the project be awarded to Champion Tank Services in the amount of \$418,000.00.

Water Tower Painting (#8134222)  
 City of Cannon Falls, MN  
 WHKS & Company (#9488)  
 Bid Date: 04/13/2022 02:00 PM CDT

Item Description	UofM	Quantity	Engineer Estimate		Champion Tank Services		Viking Industrial Painting		J R Stelzer Co.	
			Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
Painting and Misc.	LS	1	\$682,000.00	\$682,000.00	\$364,000.00	\$364,000.00	\$379,900.00	\$379,900.00	\$458,600.00	\$458,600.00
New Railing	LS	1	\$75,000.00	\$75,000.00	\$50,000.00	\$50,000.00	\$53,750.00	\$53,750.00	\$40,000.00	\$40,000.00
Concrete Stains	LS	1	\$20,000.00	\$20,000.00	\$4,000.00	\$4,000.00	\$14,700.00	\$14,700.00	\$14,000.00	\$14,000.00
Base Bid Total:			\$777,000.00		\$418,000.00		\$448,350.00		\$512,600.00	

Item Description	UofM	Quantity	TMI Coatings, Inc.		Classic Protective Coatings Inc		Elevation Coating, LLC		Tankez Coatings	
			Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
Painting and Misc.	LS	1	\$564,000.00	\$564,000.00	\$644,950.00	\$644,950.00	\$659,500.00	\$659,500.00	\$760,000.00	\$760,000.00
New Railing	LS	1	\$55,000.00	\$55,000.00	\$34,000.00	\$34,000.00	\$50,000.00	\$50,000.00	\$15,000.00	\$15,000.00
Concrete Stains	LS	1	\$3,000.00	\$3,000.00	\$9,000.00	\$9,000.00	\$25,000.00	\$25,000.00	\$10,000.00	\$10,000.00
Base Bid Total:			\$622,000.00		\$687,950.00		\$734,500.00		\$785,000.00	