

TO: Mayor and City Council

FROM: Dan Howard, Public Works Director

SUBJECT: John Deere 325G Compact Track Loader (Skid Loader) trade

MEETING DATE: Tuesday, August 16, 2022

BACKGROUND

Public Works has reached out to Midwest Machinery Company again this year for a quote to trade the 2022 John Deere 325G Compact Track Loader for a new 2023 John Deere 325G Compact Track Loader equally equipped. The trade in balance is \$7,544.96. This is a planned replacement and has been budgeted for within the Streets and Parks Capital Equipment Plan. We would accept delivery of the 2023 model after December 1, 2022. This is brought before the Public Works Commission and City Council earlier than in the past due to the possible delay in production/delivery as we have experienced this year with other items.

REQUESTED COUNCIL ACTION

Motion and approval to move forward with the purchase of the new 2023 John Deere 325G Compact Track Loader and trade in the current 2022 John Deere 325G Compact Track Loader at a cost of \$7,544.96 as recommended by the Public Works Commission.



Quote Id: 26577238

Prepared For:
CITY OF CANNON FALLS

Prepared By: **Chad Johnson**

Midwest Machinery Co.
1185 4th Street South
Po Box 486
Cannon Falls, MN 55009

Tel: 507-263-4238
Mobile Phone: 612-756-1126
Fax: 507-263-4204
Email: chadjohnson@mmcjd.com

Date: 28 April 2022

Offer Expires: 12 May 2022

Confidential



Quote Summary

Prepared For:

CITY OF CANNON FALLS
918 RIVER RD
CANNON FALLS, MN 55009
Business: 507-263-4626

Prepared By:

Chad Johnson
Midwest Machinery Co.
1185 4th Street South
Po Box 486
Cannon Falls, MN 55009
Phone: 507-263-4238
Mobile: 612-756-1126
chadjohnson@mmcj.com

City of Cannon Falls this unit will be a MY2023 machine, included in this purchase will include add on reversing fan kit, deluxe light kit and beacon warning light kit feild installed.

Quote Id: 26577238
Created On: 28 April 2022
Last Modified On: 18 July 2022
Expiration Date: 12 May 2022

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 325G COMPACT TRACK LOADER	\$ 62,442.96 X	1 =	\$ 62,442.96
Equipment Total			\$ 62,442.96

Trade In Summary	Qty	Each	Extended
2022 JOHN DEERE 325G - 1T0325GKJNJ413534	1	\$ 54,898.00	\$ 54,898.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 54,898.00
Trade In Total			\$ 54,898.00

Quote Summary

Equipment Total	\$ 62,442.96
Trade In	\$ (54,898.00)
SubTotal	\$ 7,544.96
Total	\$ 7,544.96
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 7,544.96

Salesperson : X _____

Accepted By : X _____

Confidential

**JOHN DEERE**

Selling Equipment



Quote Id: 26577238

Customer: CITY OF CANNON FALLS

JOHN DEERE 325G COMPACT TRACK LOADER

Hours:

Stock Number:

Selling Price

\$ 62,442.96

Code	Description	Qty	Unit	Extended
00D2T	325G COMPACT TRACK LOADER	1	\$ 71,542.00	\$ 75,119.10
Standard Options - Per Unit				
0750	Cab/Heat/AC, Power QT, SL, 2Spd	1	\$ 5,579.70	\$ 5,579.70
0953	ISO-H Switchable Controls and EH Joystick Performance Package	1	\$ 1,110.90	\$ 1,110.90
1301	Engine - Turbocharged - FT4	1	\$ 2,853.90	\$ 2,853.90
1501	English Operator's Manual and Decals	1	\$ 0.00	\$ 0.00
1741	Less JDLink	1	\$ 0.00	\$ 0.00
2645	Zig-Zag Bar Tread Pattern - 15.8 in. (400mm) Tracks	1	\$ 1,750.35	\$ 1,750.35
4001	2-Inch Seat Belt with Shoulder Harness	1	\$ 227.85	\$ 227.85
6006	Air Suspension Seat (Cloth with Heat)	1	\$ 670.95	\$ 670.95
8050	Cold Start Package	1	\$ 325.50	\$ 325.50
8060	Engine Air Precleaner	1	\$ 488.25	\$ 488.25
8342	Radio, AM/FM with Bluetooth	1	\$ 644.70	\$ 644.70
8370	HD Rear Grille	1	\$ 521.85	\$ 521.85
8380	Footrest with Floormat	1	\$ 154.35	\$ 154.35
9052	78 in. HD Construction Bucket (19.4 cu. ft.) with Edge	1	\$ 2,172.45	\$ 2,172.45
Standard Options Total				\$ 16,500.75
Value Added Services Total				\$ 0.00
Other Charges				
	Freight	1	\$ 668.00	\$ 668.00
	Setup	1	\$ 1,250.00	\$ 1,250.00
Other Charges Total				\$ 1,918.00
Suggested Price				\$ 93,537.85
Customer Discounts				
Customer Discounts Total			\$ -31,094.89	\$ -31,094.89
Total Selling Price				\$ 62,442.96



JOHN DEERE

Trade In



Quote Id: 26577238

Customer: CITY OF CANNON FALLS

2022 JOHN DEERE 325G SN# 1T0325GKJNJ413534				
Machine Details				
Description				Net Trade Value
2022 JOHN DEERE 325G				\$ 54,898.00
SN# 1T0325GKJNJ413534				
Your Trade In Description				
Total				\$ 54,898.00